

About

Burlington Capital Partners (“BCP”) is an equity investor that helps US-based lower middle market companies reach their potential. We love food, manufacturing, supply chain, and other mission-critical businesses run by great people who have an aligned vision for growth, integrity, and community. We take a long-term view with our partners and patiently build market-leading companies.

BCP’s team complements its portfolio company partners with a mix of operational and private equity experience. We have held CEO and leadership roles in food businesses ranging from \$2M to \$800M in EBITDA and have worked extensively in our own family businesses since our teenage years. We have made 20+ private equity investments, taken a portfolio company public, and arranged billions in financing for private equity clients.

We leverage our firm’s capabilities to help lower middle market companies navigate growth as trusted long-term partners to sellers and their management teams.

Tenets

Customer First

We invest in B2B and B2C companies with a “customer-first” mentality.

People First

We believe private investing is most successful when it is rooted in great working relationships. It all comes down to the people.

Partner First

We view sellers as our partners. Our ideal partners are family or founder-owned businesses seeking their first outside, private investment for growth or succession planning.

Criteria

We are flexible, patient, and focus on the following:

Core Focus

- Food & Beverage (B2B or B2C)
 - Ingredients
 - Finished Goods
 - Packaging
 - Pet Products
 - Wellness Products
 - Value-Add Distribution
 - Storage & Other Supply Chain
 - F&B Plant Services
 - eCommerce Brands
 - Franchises
 - Safety, Testing & Certification
- Industrial Services
- Mission-Critical Supply Chain
- Enthusiast Industries (non-discretionary purchasing with consistent sales patterns)

Company Characteristics

- US-based
- \$2M EBITDA minimum
- History of profitability
- Low cyclical
- Competitive advantages and pricing power
- Family or founder-owned

Investment Types

- Control equity focused (no minority)
- We always encourage ongoing involvement from sellers, including rollover equity investments and newco board participation (if desired)

***We are in service to the sellers
with whom we work.***

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Investments

SOKOL

CUSTOM FOOD INGREDIENTS

Sokol is a liquid food manufacturer of custom ingredients and ready-to-eat products.

[Website](#) | [BCP Press Release](#)



Martin Pallet is a manufacturer of custom, specialty wood pallets and crates.

[Website](#) | [BCP Press Release](#)

If you are interested in selling your business or know someone who is, please contact us. We would be honored to discuss your business and legacy.

BCP Locations:

Chicago, IL
Cleveland, OH

General Inquiries:

hello@burlingtoncp.us